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New legal MFP helps lawyers win the case for productivity, easily recover costs

LEXINGTON, Ky., Aug. 20, 2007 – Lexmark International, Inc. (NYSE: L XK) today introduced the Lexmark Legal Partner, a laser multifunction product (MFP) that is customized specifically for the legal industry.

The Lexmark Legal Partner features a vivid, color eTask touchscreen interface that includes icons for workflow applications created to help law offices increase productivity. It is built on the award-winning Lexmark X646dte monochrome laser MFP platform, so it also delivers impressive performance with print speeds up to 50 pages per minute and access to print, scan, copy and fax capability from one reliable device.

The interface can also be customized to feature the law firm's or channel partner's logo as the operator panel background or a screen saver when it is not in use, which can be especially useful if the device is placed in areas that are visible to clients.

"Law firms are reliant on paper, and they require robust technology that can deliver fast, high-quality results," said Marty Canning, Lexmark vice president and president of its Printing Solutions and Services Division. "The Lexmark Legal Partner gives them that and more with the addition of unique solutions to help law firms save time and improve efficiency."

In order to better understand its customers and deliver products and solutions that will add the most value, Lexmark conducted extensive research to identify unique document workflow management requirements and trends associated with specific industry verticals in the small and medium business (SMB) space. According to those studies, the legal industry places a higher than average importance on file management, with 71 percent of legal respondents stating file management was "very important." The research also demonstrated that the legal industry places higher than average importance on print, copy and fax tasks.

To help meet these needs, the Lexmark Legal Partner features a Scan to Court application that allows administrators to set file limits for scan jobs, since many courts limit the size of electronic files they will accept. If a job exceeds the limit, the Lexmark Legal Partner will automatically separate it into several smaller files so that the document can be sent in segments and meet the court's requirements.

The Lexmark Legal Partner also includes a Scan to Network application that allows users to quickly scan documents to custom locations on the network based on their user

ID. This allows lawyers to scan documents directly into their personal folders on the network and maintain confidentiality while also saving time.

Lexmark research also found that cost recovery and print tracking solutions are the top applications required by legal firms. According to the research, it is important for firms to have a solution to capture, allocate and charge print, copy and communications expenses back to clients. They prefer solutions that are automated and can be integrated through client billing software such as Copitrak, which helps firms manage and recover office-related expenses. The Lexmark Legal Partner is Copitrak-capable* and allows users of Copitrak software to track copy, fax and e-mail jobs to specific clients, allowing firms to trace each transaction back to an individual billable account.

The Lexmark Legal Partner will be available for an estimated street price of \$3,699** from Lexmark's channel partners. It is the third in a series of customized, industry-specific MFP solutions from Lexmark. Also available are the Lexmark Clinical Assistant for the healthcare industry and the Lexmark Education Station for K-12 schools.

About Lexmark

Lexmark International, Inc. (NYSE: LXX) provides businesses and consumers in more than 150 countries with a broad range of printing and imaging products, solutions and services that help them to be more productive. In 2006, Lexmark reported \$5.1 billion in revenue. Learn how Lexmark can help you get more done at www.lexmark.com.

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All prices, features, specifications and capabilities are subject to change without notice.

*The Copitrak application must be activated through Control Systems Copitrak and requires additional fees. Instructions on how to activate this application are available through the Copitrak icon on the Lexmark Legal Partner.

**All prices are estimated street prices in U.S. dollars – actual prices may vary.